

HME News

BUSINESS NEWS FOR HOME MEDICAL EQUIPMENT PROVIDERS

DECEMBER 2020

State of the Industry 2020

Updated
with
2019 Data



The HME Market By The Numbers



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2019: Not a bad place to be

We spent a lot of time in 2020 writing about the negative impact of the COVID-19 pandemic on new setups, particularly for “non-essential” products like CPAP devices. It will be interesting to see how that impact is reflected in the Medicare utilization data for 2020. Will there be decreases in new setups for sleep therapy, but increases for respiratory therapy like oxygen concentrators and ventilators, which were used to treat COVID-19 patients? The answers to those questions, we’ll have to wait.



Because, while it’s hard to think about the “before times,” when business wasn’t consumed by the pandemic, that’s exactly what we’re going to do in this State of the Industry Report, which features Medicare utilization data for 2019.

And apparently, 2019 is not a bad place to be, with increases in utilization across nearly all product categories.

Take the BETOS bucket, which shows year-over-year increases for every “bucket,” including oxygen and supplies, which rose from \$750 million in allowed charges in 2018 to \$770 million in allowed charges in 2019. Overall, allowed charges for DME increased to \$6.3 billion, tying 2015 for the most allowed charges in the past six years.

If you break down utilization by code, there are some outliers that saw decreases in 2019, but the majority of codes saw increases.

Of note for decreases were the stationary liquid product category (concentrators were down 28%, contents were down 33%) and semi-electric hospital beds with mattresses (down 23%).

With the emphasis on resupply for sleep therapy, one decrease that surprised me: replacement nasal pillow combination masks (down almost 16%). But other resupply items for sleep therapy saw healthy increases, including replacement nasal cushions (up 19%), tubing with heating element (up 28%), replacement nasal pillows (up 12%), replacement water chamber (up 17%) and positive airway pressure filters (up 47%).

Also of note for increases were patient transfer systems (up 28%), ultralight wheelchairs (up 19%), infusion pumps (up 19%) and folding wheeled walkers (up 12%).

With overall increased utilization, it’s no surprise then that the larger providers also saw bumps in their allowed charges for 2019. Take Lincare, which saw roughly \$715 million in allowed charges in 2019, up from roughly \$645 million in 2018, about an 11% increase.

Speaking of those larger providers, there was barely any movement among the top 10 billers of Medicare, with Lincare, Accredo, Lincare Pharmacy, Walgreen and Apria still the top 5 billers in 2019, as they were in 2018. There was some movement in the 6-10 spots, with the biggest jump by Byram, which moved from 10 to 7 in 2019, with \$124 million in allowed charges.

With that, let’s enjoy this last bit of 2019, while we’ll brace ourselves for the Medicare utilization data for 2020.

—Elizabeth Beaulieu, editor, HME News



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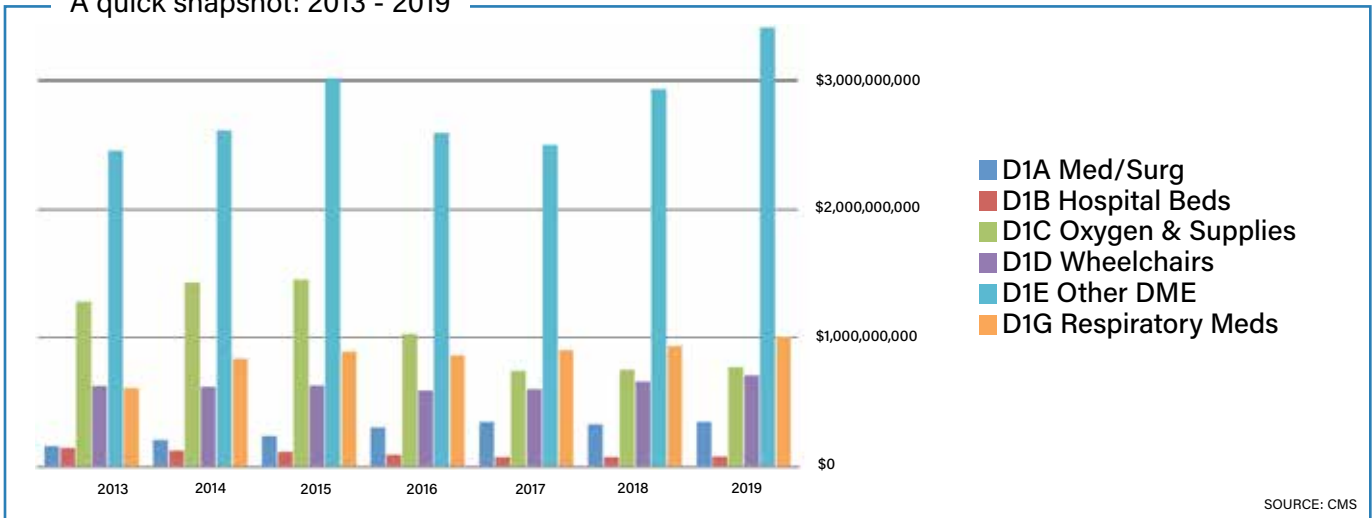


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Medicare: DME growth by category

A quick snapshot: 2013 - 2019



SOURCE: CMS

BETOS	Product	2013	2014	2015	2016	2017	2018	2019
D1A	Med/surg supplies	153M	203M	231M	300M	341M	322M	342M
D1B	Hospital beds	139M	120M	112M	86M	67M	68M	72M
D1C	Oxygen and supplies	1.3B	1.4B	1.5B	1B	740M	750M	770M
D1D	Wheelchairs	622M	615M	625M	588M	596M	657M	703M
D1E	Other DME	2.5B	2.6B	3B	2.6B	2.5B	2.9B	3.4B
D1G	Respiratory meds	605M	836M	890M	863M	900M	935M	1B
	Total	5.3B	5.8B	6.3B	5.5B	5.1B	5.7B	6.3B

Allowed Charges

What is a BETOS bucket?

BETOS STANDS FOR BERENSON-EGGERS TYPE OF SERVICE, and it's the name of a coding system developed to analyze the growth in Medicare expenditures. The coding system covers all HCPCS codes; assigns a HCPCS code to only one BETOS bucket; consists of readily understood clinical categories that permit objective assignment; is stable over time; and is relatively immune to minor changes in technology or practice patterns.

SOURCE: CMS



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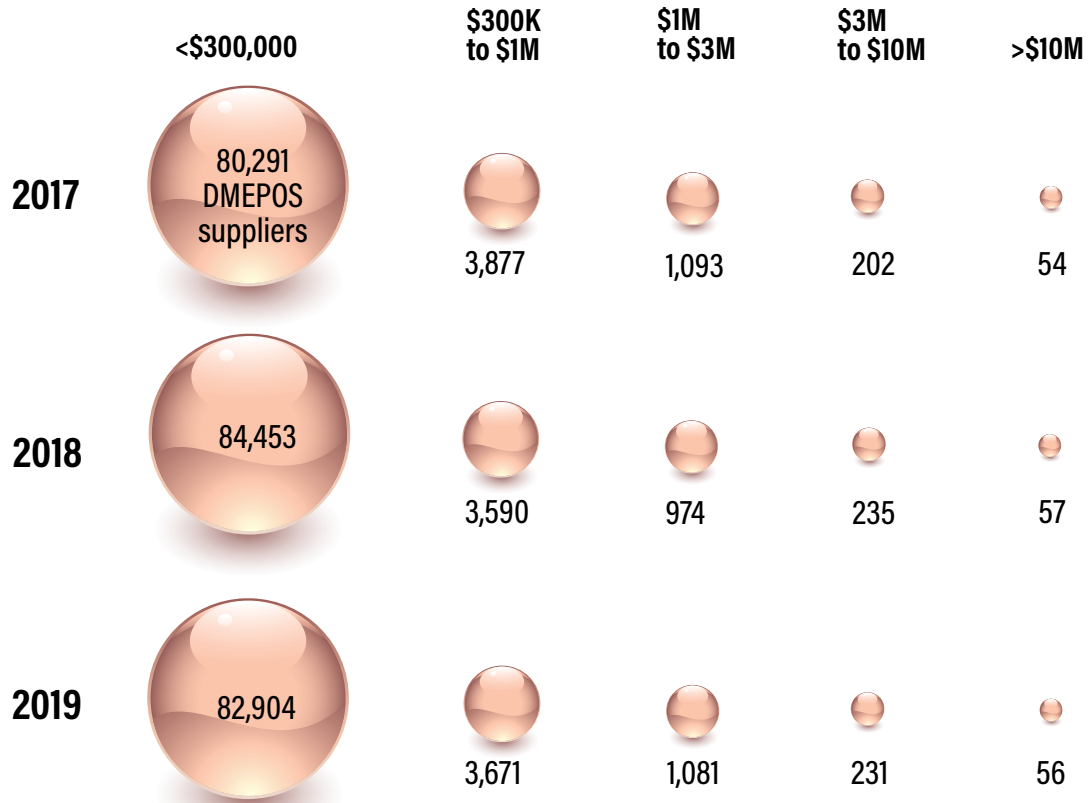
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Most DMEPOS suppliers bill Medicare less than \$300,000 per year



SOURCE: CMS, VIA FREEDOM OF INFORMATION ACT

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Medicare: Utilization for 2019, top HCPCS

Respiratory

Product	Procedure Code	Allowed Charges	Allowed Services	2019 Change
E1390	Oxygen concentrator	\$631,528,429	6,832,754	3.59%
E0601	Cont airway pressure device	\$185,935,898	4,642,551	12.36%
A7030	Cpap full face mask	\$179,699,943	1,765,437	14.93%
A7031	Replacement facemask interfa	\$149,814,138	3,910,761	21.37%
A7034	Nasal application device	\$134,652,113	2,160,528	9.89%
A7032	Replacement nasal cushion	\$119,636,466	5,649,135	18.56%
A4604	Tubing with heating element	\$85,481,040	2,003,130	28.16%
E0562	Humidifier heated used w pap	\$76,351,642	1,509,923	8.92%
E0470	Rad w/o backup non-inv intfc	\$73,222,380	704,704	12.74%
A7033	Replacement nasal pillows	\$72,272,099	4,322,908	12.64%
E0431	Portable gaseous O2	\$56,787,417	2,959,620	-10.12%
E0471	Rad w/backup non inv intrfc	\$53,970,228	213,959	17.05%
E1392	Portable oxygen concentrator	\$53,070,353	1,403,706	18.54%
A7035	Pos airway press headgear	\$51,587,118	2,481,904	12.78%
A7038	Pos airway pressure filter	\$48,322,667	19,956,254	46.85%
A7037	Pos airway pressure tubing	\$28,823,734	1,846,229	6.71%
K0738	Portable gas oxygen system	\$23,730,016	627,657	-17.72%
A7046	Repl water chamber, pap dev	\$18,529,127	1,320,125	17.23%

SOURCE: CMS, VIA FREEDOM OF INFORMATION ACT



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Medicare: Utilization for 2019, top HCPCS, *continued*

Respiratory, *con't.*

Product	Procedure Code	Allowed Charges	Allowed Services	2019 Change
E0443	.....Portable O2 contents, gas	\$17,212,456	333,442	-15.37%
E0570	.....Nebulizer with compression.....	\$15,353,919	2,401,736	11.49%
A7039	.....Filter, non disposable w pap	\$6,534,236	921,057	11.72%
E0955	.....Cushioned headrest	\$4,945,376	110,590	0.20%
A7005	.....Nondisposable nebulizer set	\$3,880,970	260,268	7.82%
A7036	.....Pos airway press chinstrap	\$2,471,198	220,150	5.29%
E0442	.....Stationary o2 contents, liq	\$2,178,519	40,186	-33.08%
E0439	.....Stationary liquid O2	\$2,101,116	23,884	-27.65%
A7003	.....Nebulizer administration set	\$1,948,664	1,079,863	0.78%
E0444	.....Portable O2 contents, liquid	\$1,837,993	36,846	-32.79%
E0434	.....Portable liquid O2	\$1,347,217	37,832	24.49%
E0565	.....Compressor air power source	\$858,722	23,089	18.93%
A7027	.....Combination oral/nasal mask.....	\$607,462	4,660	-13.96%
A7028	.....Repl oral cushion combo mask.....	\$513,704	14,329	-21.82%
E2208	.....Cylinder tank carrier	\$335,581	6,841	-1.53%
A7029	.....Repl nasal pillow comb mask	\$282,684	17,406	-15.95%
A7015	.....Aerosol mask used w nebulize	\$207,571	146,700	6.06%
A7004Disposable nebulizer sml vol	\$191,382	137,282	7.44%

SOURCE: CMS, VIA FREEDOM OF INFORMATION ACT



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Medicare: Utilization for 2019, top HCPCS Durable Medical Equipment

Product	Procedure Code	Allowed Charges	Allowed Services	2019 Change
E0260	Hosp bed semi-electr w/ matt	\$50,351,370	858,355	4.30%
E0143	Walker folding wheeled w/o s	\$33,712,023	642,211	12.12%
E0630	Patient lift hydraulic	\$12,613,678	240,639	4.94%
E0163	Commode chair with fixed arm	\$11,500,183	203,925	7.81%
E0277	Powered pres-redu air mattres	\$10,998,959	58,578	6.39%
E0261	Hosp bed semi-electr w/o mat	\$7,318,581	131,422	3.49%
E0194	Air fluidized bed	\$6,433,482	2,277	-6.01%
E0185	Gel pressure mattress pad	\$5,627,730	38,401	6.20%
E0303	Hosp bed hvy dty xtra wide	\$3,746,834	25,497	1.85%
E0250	Hosp bed fixed ht w/ mattres	\$3,681,935	67,409	8.17%
E0156	Walker seat attachment	\$3,524,055	220,355	6.06%
E1035	Patient transfer system <300	\$2,584,235	5,296	28.27%
E0184	Dry pressure mattress	\$1,975,344	14,756	-1.65%
E1038	Transport chair pt wt<=300lb	\$1,870,046	158,829	7.39%
E0255	Hospital bed var ht w/ mattr	\$1,785,579	31,219	-12.93%
E2615	Pos back post/lat width <22in	\$1,588,172	4,195	-1.91%
E0295	Hosp bed semi-elect w/o matt	\$1,555,040	26,718	18.39%
E0627	Seat lift mech, electric any	\$1,486,735	5,326	7.95%
E0373	Nonpowered pressure mattress	\$1,474,173	5,285	-3.51%
E0149	Heavy duty wheeled walker	\$1,286,248	120,321	7.00%
E0776	lv pole	\$1,173,016	143,765	2.76%
E0181	Press pad alternating w/ pum	\$1,139,627	78,679	4.60%
E0135	Walker folding adjust/fixed	\$1,084,504	22,620	7.28%
E0165	Commode chair with detacharm	\$837,719	80,463	7.69%
E0168	Heavyduty/wide commode chair	\$827,667	13,779	5.73%
E0635	Patient lift electric	\$806,139	8,305	12.49%
E0147	Walker variable wheel resist	\$778,066	2,077	11.72%
E0912	HD trapeze bar free standing	\$643,687	9,011	5.65%
E0271	Mattress innerspring	\$586,373	6,897	-2.08%
E0910	Trapeze bar attached to bed	\$582,121	57,088	-3.69%
E0301	Hd hosp bed, 350-600 lbs	\$552,225	3,883	1.25%
A4595	Tens suppl 2 lead per month	\$550,171	39,259	-13.66%
E0304	Hosp bed xtra hvy dty x wide	\$503,207	1,199	-7.15%
E1020	Residual limb support system	\$487,207	28,203	9.26%
E0730	Tens four lead	\$454,090	12,302	23.20%
E0154	Walker platform attachment	\$449,426	10,327	14.73%
E0294	Hosp bed semi-elect w/ mattr	\$381,057	6,828	-22.81%
E1036	Patient transfer system >300	\$358,637	508	33.43%
E0705	Transfer device	\$334,268	7,643	2.85%
E0940	Trapeze bar free standing	\$319,436	16,792	-4.70%
E0731	Conductive garment for tens	\$287,000	2,330	9.21%
E0372	Powered air mattress overlay	\$191,462	917	-55.51%
E0720	Tens two lead	\$37,268	974	-34.82%

SOURCE: CMS, VIA FREEDOM OF INFORMATION ACT

Medicare: Utilization for 2019, top HCPCS

Mobility

Product	Procedure Code	Allowed Charges	Allowed Services	2019 Change
E1007	Pwr seat combo w/shear	\$120,896,524	14,724	10.63%
K0861	Pwc gp3 std mult pow opt s/b	\$72,011,493	13,333	3.86%
E2311	Electro connect btw 2 sys	\$40,719,443	18,498	6.39%
K0823	Pwc gp 2 std cap chair	\$34,566,918	188,452	1.32%
K0001	Standard wheelchair	\$33,502,802	1,502,284	9.35%
K0005	Ultralightweight wheelchair	\$29,309,672	14,867	18.73%
E1002	Pwr seat tilt	\$22,827,056	6,633	-3.84%
E1161	Manual adult wc w tiltinspac	\$18,144,611	81,825	6.72%
K0856	Pwc gp3 std sing pow opt s/b	\$17,932,403	3,463	-12.40%
K0003	Lightweight wheelchair	\$16,626,963	503,301	3.41%
E1028	W/c manual swingaway	\$16,107,242	253,743	2.08%
E2611	Gen use back cush wth <22in	\$14,769,028	97,007	6.72%
K0108	W/c component-accessory nos	\$10,817,737	106,189	-8.80%
E2370	Pwr wc dr wh motor/gear comb	\$9,295,710	19,595	-11.81%
E1008	Pwr seat combo pwr shear	\$8,985,130	1,128	-36.57%
K0825	Pwc gp 2 hd cap chair	\$8,767,743	36,361	-5.75%
E0973	W/ch access det adj armrest	\$8,250,727	187,664	5.28%
E2377	Expandable controller, initl	\$7,510,814	17,087	4.51%
K0195	Elevating whlchair leg rests	\$7,364,480	809,895	2.90%
E2620	Wc planar back cush wd <22in	\$7,124,593	14,675	1.54%
E2361	22nf sealed leadacid battery	\$6,566,165	52,475	-2.99%
K0800	Pov group 1 std up to 300lbs	\$6,125,873	10,979	13.18%
E0971	Wheelchair anti-tipping devi	\$6,125,170	318,811	4.99%
E2601	Gen w/c cushion wth < 22 in	\$5,695,137	154,845	7.51%
K0862	Pwc gp3 hd mult pow opt s/b	\$5,681,584	1,307	21.19%
E2365	U1 sealed leadacid battery	\$5,298,693	68,534	-8.23%
E2201	Man w/ch acc seat w>=20"<24"	\$5,272,961	49,657	7.89%
K0006	Heavy duty wheelchair	\$5,120,038	87,032	7.19%
K0002	Std hemi (low seat) whlchr	\$4,986,854	132,718	12.84%
K0007	Extra heavy duty wheelchair	\$4,873,387	56,833	5.76%
K0821	Pwc gp 2 std port cap chair	\$3,569,950	20,681	-4.42%
K0004	High strength ltwt whlchr	\$3,538,038	78,859	8.79%
K0848	Pwc gp 3 std seat/back	\$3,472,990	722	-18.07%
E2375	Non-expandable controller	\$3,413,643	6,112	-23.64%
E2310	Electro connect btw control	\$3,330,464	3,496	-7.71%
E2363	Gr24 sealed leadacid battery	\$3,321,984	19,962	-2.71%
E2386	Foam filled drive wheel tire	\$3,265,459	27,640	-9.51%
K0835	Pwc gp2 std sing pow opt s/b	\$2,912,422	1,544	5.01%
E2228	Mwc acc, wheelchair brake	\$2,838,860	39,731	26.31%
E2607	Skin pro/pos wc cus wd <22in	\$2,801,848	11,507	16.63%
E1226	Manual fully reclining back	\$2,362,265	26,680	11.97%
E2366	Battery charger, single mode	\$2,347,881	13,226	-5.76%
K0822	Pwc gp 2 std seat/back	\$2,346,935	11,919	-6.39%

SOURCE: CMS, VIA FREEDOM OF INFORMATION ACT

Medicare: Number of beneficiaries, suppliers, 2019

✓ E1390 O2 Concentrator

Jurisdiction	Beneficiaries	Suppliers
A.....	157,303	1,389
B.....	218,503	1,944
C.....	428,450	3,473
D.....	249,370	2,184
Nation*	1,050,554	5,303

✓ E0601 CPAP

Jurisdiction	Beneficiaries	Suppliers
A.....	134,908	1,133
B.....	158,466	1,739
C.....	328,488	3,562
D.....	202,803	2,088
Nation*	822,608	5,272

✓ E0260 Hospital Beds

Jurisdiction	Beneficiaries	Suppliers
A.....	51,118	964
B.....	38,103	1,254
C.....	79,402	2,605
D.....	22,001	1,256
Nation*	190,221	4,964

✓ A4253 Blood Glucose Strips

Jurisdiction	Beneficiaries	Suppliers
A.....	555,839	14,319
B.....	562,588	12,347
C.....	859,956	22,806
D.....	562,699	12,740
Nation*	2,536,785	46,433

✓ K0823 Power Chair

Jurisdiction	Beneficiaries	Suppliers
A.....	4,302	196
B.....	6,097	294
C.....	17,423	810
D.....	6,483	412
Nation	34,226	1,539

✓ K0001 Standard Chair

Jurisdiction	Beneficiaries	Suppliers
A.....	60,951	1,223
B.....	52,124	1,611
C.....	140,150	2,976
D.....	51,034	1,684
Nation*	303,104	5,590

*Note: "nation" numbers of beneficiaries and suppliers are across all dme jurisdictions (beneficiaries and suppliers in multiple jurisdictions are counted only once)

SOURCE: CMS, VIA FREEDOM OF INFORMATION ACT

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Medicare: Utilization for 2019, top HCPCS

Diabetes, Infusion & Supplies

Product	Procedure Code	Allowed Charges	Allowed Services	2019 Change
A4253	Blood glucose/reagent strips	\$166,621,786	19,930,775	-15.99%
E2402	Neg press wound therapy pump	\$77,560,357	100,468	-3.27%
E0784	Ext amb infusn pump insulin	\$53,268,571	148,419	19.37%
B4035	Enteral feed supp pump per d	\$50,352,904	8,457,764	0.50%
B4152	Ef calorie dense >/=1.5kcal	\$46,208,893	135,943,175	6.71%
B4154	Ef spec metabolic noninherit	\$31,527,368	44,056,528	0.002%
A6550	Neg pres wound ther drsg set	\$28,723,524	1,128,999	-10.16%
A4222	Infusion supplies with pump	\$28,498,309	757,396	2.69%
B4150	Ef complet w/intact nutrient	\$26,192,988	64,252,167	-5.00%
B4034	Enter feed supkit syr by day	\$17,555,172	5,098,745	5.30%
B4153	Ef hydrolyzed/amino acids	\$15,844,300	12,341,230	10.15%
B9002	Enter nutr inf pump any type	\$7,851,242	113,615	0.66%
A7000	Disposable canister for pump	\$7,347,434	882,951	-8.40%
A4221	Supp non-insulin inf cath/wk	\$7,338,885	355,744	3.32%
E0781	External ambulatory infus pu	\$6,479,426	30,575	-9.86%
A4259	Lancets per box	\$6,441,955	4,477,673	-16.87%
B4036	Enteral feed sup kit grav by	\$5,460,475	1,174,406	3.11%
B4149	Ef blenderized foods	\$3,042,314	2,817,039	41.97%
K0552	Sup/ext non-ins inf pump syr	\$976,406	357,443	1.11%
B4155	Ef incomplete/modular	\$896,939	1,280,155	2.25%
A4258	Lancet device each	\$868,050	399,047	-22.19%
A7002	Tubing used w suction pump	\$728,578	181,998	1.76%
B4087	Gastro/jejuno tube, std	\$283,935	10,091	-4.96%

SOURCE: CMS, VIA FREEDOM OF INFORMATION ACT

Medicare: Top providers in 2019

Rank	Company	Allowed Charges
1	LINCARE INC.....	\$715,229,627.76
2	ACCREDO HEALTH GROUP INC.....	\$522,530,549.04
3	LINCARE PHARMACY SERVICES INC.....	\$317,398,322.23
4	WALGREEN CO.....	\$230,940,123.14
5	APRIA HEALTHCARE LLC.....	\$225,404,693.27
6	ZOLL SERVICES LLC.....	\$205,321,632.31
7	BYRAM HEALTHCARE CENTERS, INC.....	\$124,358,072.74
8	GORDIAN MEDICAL INC.....	\$120,611,801.18
9	180 MEDICAL INC.....	\$116,966,451.33
10	HANGER PROSTHETICS & ORTHOTICS INC.....	\$108,131,210.81
11	RGH ENTERPRISES INC.....	\$101,879,310.45
12	UNITED SEATING AND MOBILITY LLC.....	\$97,665,555.64
13	CORAM ALTERNATE SITE SERVICES INC.....	\$96,586,103.37
14	KCI USA, INC.....	\$92,806,024.64
15	DEGC ENTERPRISES (U.S.), INC.....	\$92,437,207.82
16	DEXCOM INC.....	\$88,470,551.19
17	NATIONAL SEATING & MOBILITY, INC.....	\$78,506,709.96
18	LIBERATOR MEDICAL SUPPLY INC.....	\$77,446,740.15
19	OPTION CARE ENTERPRISES INC.....	\$73,486,228.63
20	ORTHOPIX INC.....	\$71,148,510.88
21	HANGER PROSTHETICS & ORTHOTICS EAST INC.....	\$67,029,727.48
22	CAREMARK LLC.....	\$65,267,098.05
23	WAL-MART STORES EAST LP.....	\$63,189,501.52
24	SLEEP MANAGEMENT LLC.....	\$53,421,360.47
25	VERUS HEALTHCARE LLC.....	\$50,979,654.77
26	UNITED STATES MEDICAL SUPPLY, LLC.....	\$50,790,160.67
27	DJO LLC.....	\$50,178,992.54
28	HANGER PROSTHETICS & ORTHOTICS WEST INC.....	\$44,375,462.89
29	COMFORT MEDICAL, LLC.....	\$41,239,798.28
30	NORCO, INC.....	\$34,981,063.12
31	WALMART INC.....	\$33,102,132.79
32	RESPIRATORY TECHNOLOGIES, INC.....	\$32,312,438.12
33	SUPER CARE INC.....	\$31,102,766.00
34	EZ LIFE MEDICAL SUPPLY INC.....	\$30,710,302.51
35	ADAPTHEALTH PATIENT CARE SOLUTIONS INC.....	\$30,432,270.24
36	PRISM MEDICAL PRODUCTS, L.L.C.....	\$30,020,363.43
37	ADVANCED HOME CARE INC.....	\$27,014,366.94
38	PROCARE PHARMACY DIRECT LLC.....	\$26,935,982.48
39	BIORX LLC.....	\$24,777,760.15
40	OCEAN HOME HEALTH SUPPLY, LLC.....	\$24,112,925.99
41	HEALTH CARE SOLUTIONS AT HOME INC.....	\$23,477,473.76
42	MEDSTAR SURGICAL & BREATHING EQUIPMENT, INC.....	\$22,874,959.44
43	GABE CARE DIRECT RX INC.....	\$22,771,501.17
44	EBI LLC.....	\$22,213,967.17
45	NORTH COAST MEDICAL SUPPLY INC.....	\$22,140,692.06
46	WOUND CARE CONCEPTS INC.....	\$21,115,938.87
47	BINSONS HOSPITAL SUPPLIES INC.....	\$20,160,345.18
48	AMERICAN HOMEPATIENT, INC.....	\$19,913,210.49
49	BIOVENTUS LLC.....	\$19,133,404.83
50	HOVEROUND CORPORATION.....	\$18,851,144.33

Rank	Company	Allowed Charges
51	PRV MEDICAL SUPPLY INC.....	\$18,813,314.48
52	AVONDALE HME, INC.....	\$18,360,842.67
53	TACTILE SYSTEMS TECHNOLOGY INC.....	\$18,032,018.38
54	COMMUNITY SURGICAL SUPPLY OF TOMS RIVER, INC... ..	\$17,813,468.12
55	INOGEN INC.....	\$17,340,231.17
56	SOLARA MEDICAL SUPPLIES, LLC.....	\$17,318,015.18
57	AEROCARE HOLDINGS, INC.....	\$17,008,783.82
58	ABBVIE ENDOCRINOLOGY INC.....	\$16,370,813.27
59	WILMINGTON MEDICAL SUPPLY, INC.....	\$16,252,748.46
60	MINIMED DISTRIBUTION CORP.....	\$16,089,659.15
61	AMBER ENTERPRISES INC.....	\$16,069,977.63
62	1ST AMERICA INFUSION SERVICES LLC.....	\$15,512,316.99
63	NATIONWIDE MEDICAL, INC.....	\$15,487,337.41
64	MED BRACES AND SUPPLIES LLC.....	\$15,475,753.25
65	PROCARE PHARMACY LLC.....	\$15,448,986.06
66	EDWARDS HEALTH CARE SERVICES, INC.....	\$15,246,495.61
67	TRICOUNTY MEDICAL EQUIPMENT AND SUPPLY LLC... ..	\$14,928,834.54
68	CVS PHARMACY INC.....	\$14,891,545.60
69	AMERICA'S BEST CARE PLUS INC.....	\$14,716,108.07
70	ADVANCED RESPIRATORY, INC.....	\$14,374,419.51
71	GOULD'S DISCOUNT MEDICAL INC.....	\$14,323,692.47
72	ELECTROMED, INC.....	\$13,937,977.83
73	REGIONAL HOME CARE INC.....	\$13,821,600.63
74	PHARMACY INC.....	\$13,740,044.48
75	BEACON RESPIRATORY SERVICES, INC.....	\$13,598,447.49
76	OCEANBREEZE INFUSION CARE INC.....	\$13,596,168.77
77	FIRST CHOICE MEDICAL SUPPLY INC.....	\$13,591,381.08
78	PRN MEDICAL SERVICES, LLC.....	\$13,324,214.97
79	CARELINC MEDICAL EQUIPMENT & SUPPLY CO LLC.....	\$13,142,731.19
80	KROGER LIMITED PARTNERSHIP.....	\$13,063,679.13
81	TOBII DYNAVOX LLC.....	\$12,951,408.77
82	REHAB MEDICAL INC.....	\$12,947,797.12
83	FIRST STOP MEDICAL SUPPLY, INC.....	\$12,579,436.47
84	FAMILY MEDICAL SUPPLY INC.....	\$12,473,096.03
85	MEDICAL HOTSPOTS, INC.....	\$12,466,000.28
86	ORTHOTIC & PROSTHETIC CENTERS, INC.....	\$12,354,619.15
87	NUFACTOR INC.....	\$12,346,300.88
88	PACIFIC MEDICAL INC.....	\$12,304,912.46
89	BRADEN PARTNERS LP.....	\$12,300,845.25
90	AIRCARE HOME RESPIRATORY LLC.....	\$12,272,157.59
91	RELIABLE ORTHOTICS LLC.....	\$12,241,542.00
92	CRESCENT HEALTHCARE, INC.....	\$11,617,126.20
93	ADVANCED TISSUE, LLC.....	\$11,617,116.51
94	ABSOLUTE COMFORT MEDICAL INC.....	\$11,615,797.27
95	MEDICAL SERVICE COMPANIES.....	\$11,577,663.88
96	CORAM HEALTHCARE CORP. OF GREATER NEW YORK... ..	\$11,569,183.39
97	WESTSIDE MEDICAL BRACING INC.....	\$11,368,612.63
98	MBS LTD.....	\$11,357,572.51
99	TREE TOP MEDICAL, INC.....	\$11,319,346.30
100	JOHNS HOPKINS PHARMAQUIP INC.....	\$11,026,099.86

SOURCE: CMS, VIA FREEDOM OF INFORMATION ACT

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