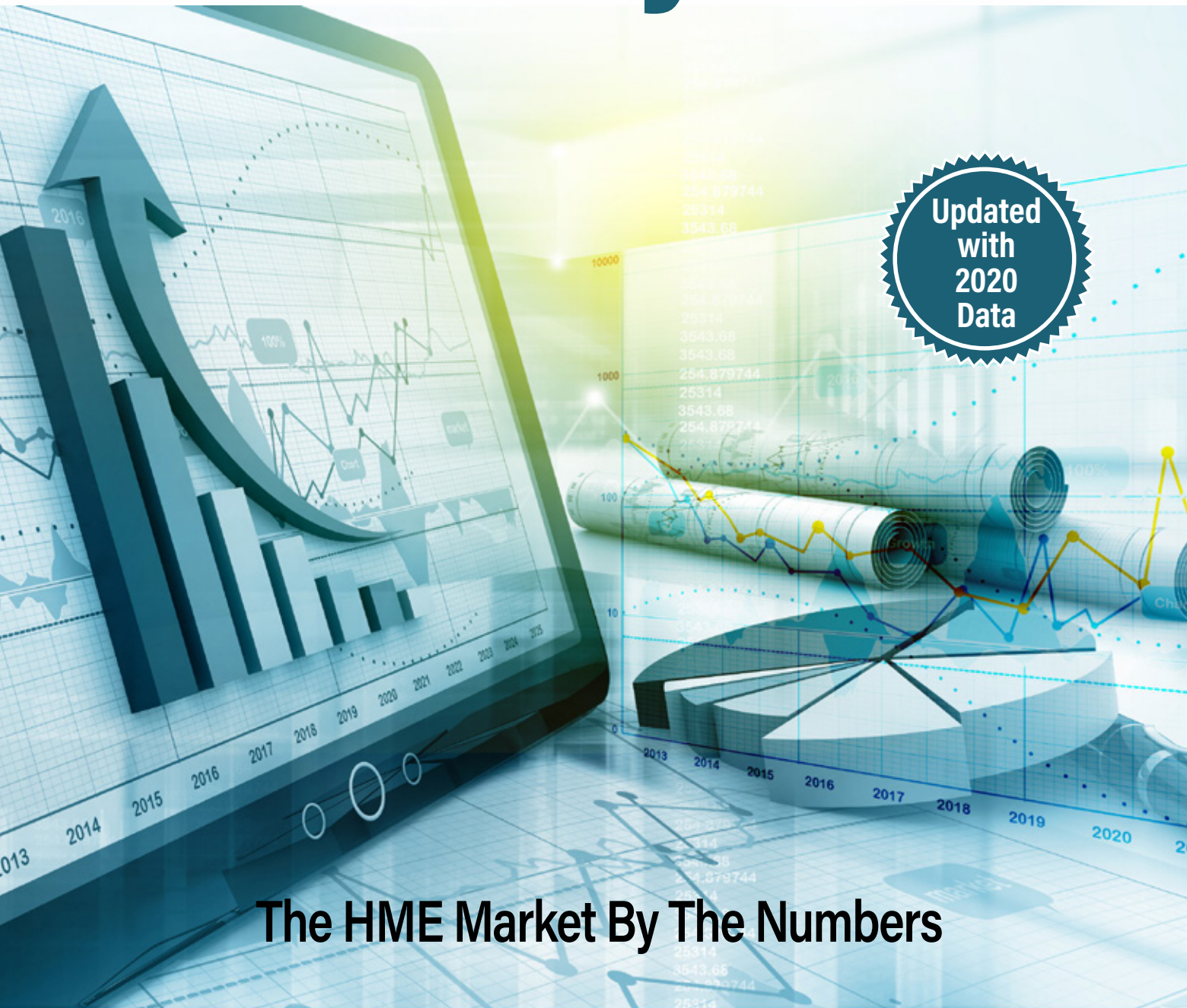


HME News

BUSINESS NEWS FOR HOME MEDICAL EQUIPMENT PROVIDERS

DECEMBER 2021

State of the Industry 2021



Updated
with
2020
Data

The HME Market By The Numbers



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Enter the pandemic

This State of the Industry report features data from 2020, the year the COVID-19 pandemic turned health care upside down.

For our little nook of health care, the pandemic increased demand for product categories like oxygen concentrators – big time.

But to look at the data, not much changed in 2020.



Medicare spent about \$659 million on E1390 in 2020, a 4.31% increase over 2019. I would have bet it would have been more.

What gives?

It seems the pandemic increased demand for oxygen concentrators, but it also limited new patient setups that weren't related to COVID-19. At least earlier in 2020, visits to doctor's offices and other health care providers were restricted.

What about a product category, like CPAP devices, that didn't likely see increased utilization due to the pandemic but did likely see decreased new patient setups?

Medicare spent about \$194 million on E0601 in 2020, a 4.36% increase over 2019.

So, about the same increase in utilization.

Providers and manufacturers did report they saw an increase

in mask replacements due to the pandemic and the emphasis on improved hygiene, and the data reflects that, with, for example, a 19% increase in Medicare spending on CPAP full face masks.

How did all of this push-and-pull between increased demand and decreased setups impact the top Medicare providers in 2020? Well, it depends.

The top five in 2020 is largely the same as the top five in 2019, with the exception of a bit of musical chairs between Walgreen Co. and Apria. Apria moved up to the No. 4 spot in 2020, while Walgreen Co. slipped into the No. 5 spot.

When you look at allowed charges for 2020 for these top providers, you'll see some double-digit increases, like Apria, which saw about \$251 million in 2020 vs. \$225 million in 2019, up 11%, but you'll see more holding steady, like Lincare, which saw about \$726 million vs. \$715 million, up 1.5%.

Before I let you have at it, I do want to point to a change in this year's report. Because CMS has restructured the BETOS Classification System, we can no longer compare data from previous years to 2020 on an apples-to-apples basis. Going forward, we will compare the 2020 data in this report to 2021 data and so on.

Speaking of 2021 data, see you right here in a year to take a look at that!

—Elizabeth Beaulieu, editor, HME News

Bonafide is the best software in the industry, hands down.

I've extensively evaluated the software offered to providers in the DME industry – either through a detailed RFP process or by using the software in business – and there is nothing comparable to the business solutions found in Bonafide.

Candace Snider, Chief Operating Officer,
Home Medical Products, Inc.



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Medicare: DME growth by category

Restructured BETOS Classifications System

BETOS	Allowed Spending (millions)	% Of Allowed Spending	Total Codes	% Of Codes
Drugs administered through DME	\$5,276	0.46%	65	0.48%
Hospital beds	\$484	0.04%	37	0.27%
Medical/surgical supplies	\$2,996	0.26%	332	2.43%
Orthotic devices	\$14,680	1.27%	1023	7.50%
Other DME	\$15,362	1.33%	454	3.33%
Oxygen & supplies	\$4,870	0.42%	20	1.50%
Wheelchairs	\$3,182	0.28%	288	2.11%

DME Definitions:

Drugs administered through DME

- No RBCS Family
- Bronchodilator
- Vasodilator

Hospital beds

- No RBCS Family

Orthotic devices

- No RBCS Family
- Below Knee Orthotic
- Intermittent Urinary Catheter
- Knee Orthosis
- Lumbar Sacral Orthosis (LSO brace)
- Ostomy

Other DME

- No RBCS Family
- Blood Glucose Test/Reagent Strips
- CPAP (Sleep Apnea)
- Home Ventilator

Oxygen & Supplies

- No RBCS Family
- Oxygen Concentrator

Wheelchairs

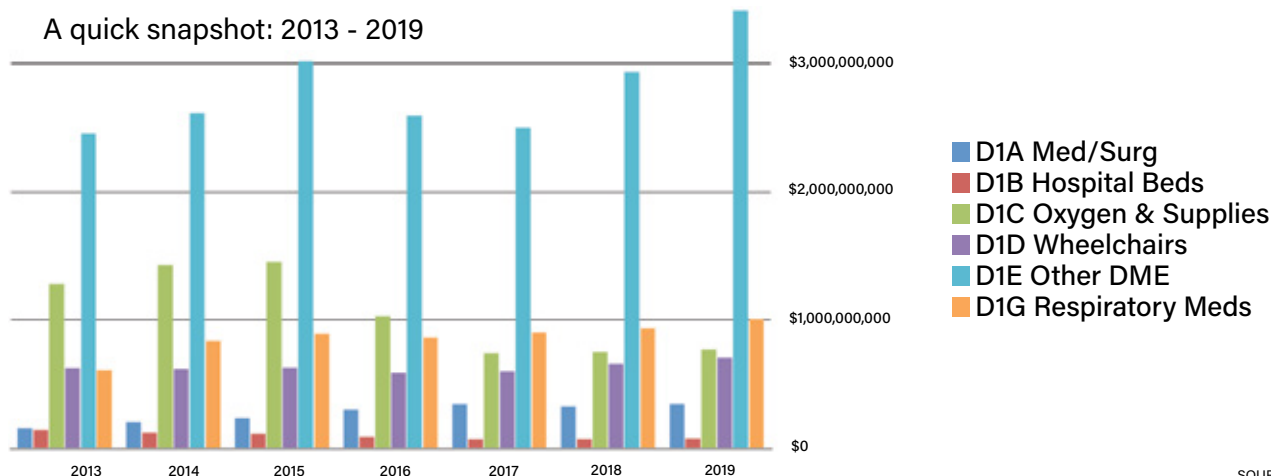
- No RBCS Family
- Power Wheelchairs, Accessories

Medical/surgical supplies

- No RBCS Family

Original BETOS System

A quick snapshot: 2013 - 2019



SOURCE: CMS

BETOS	Product	2013	2014	2015	2016	2017	2018	2019
D1A	Med/surg supplies	153M	203M	231M	300M	341M	322M	342M
D1B	Hospital beds	139M	120M	112M	86M	67M	68M	72M
D1C	Oxygen and supplies	1.3B	1.4B	1.5B	1B	740M	750M	770M
D1D	Wheelchairs	622M	615M	625M	588M	596M	657M	703M
D1E	Other DME	2.5B	2.6B	3B	2.6B	2.5B	2.9B	3.4B
D1G	Respiratory meds	605M	836M	890M	863M	900M	935M	1B
	Total	5.3B	5.8B	6.3B	5.5B	5.1B	5.7B	6.3B

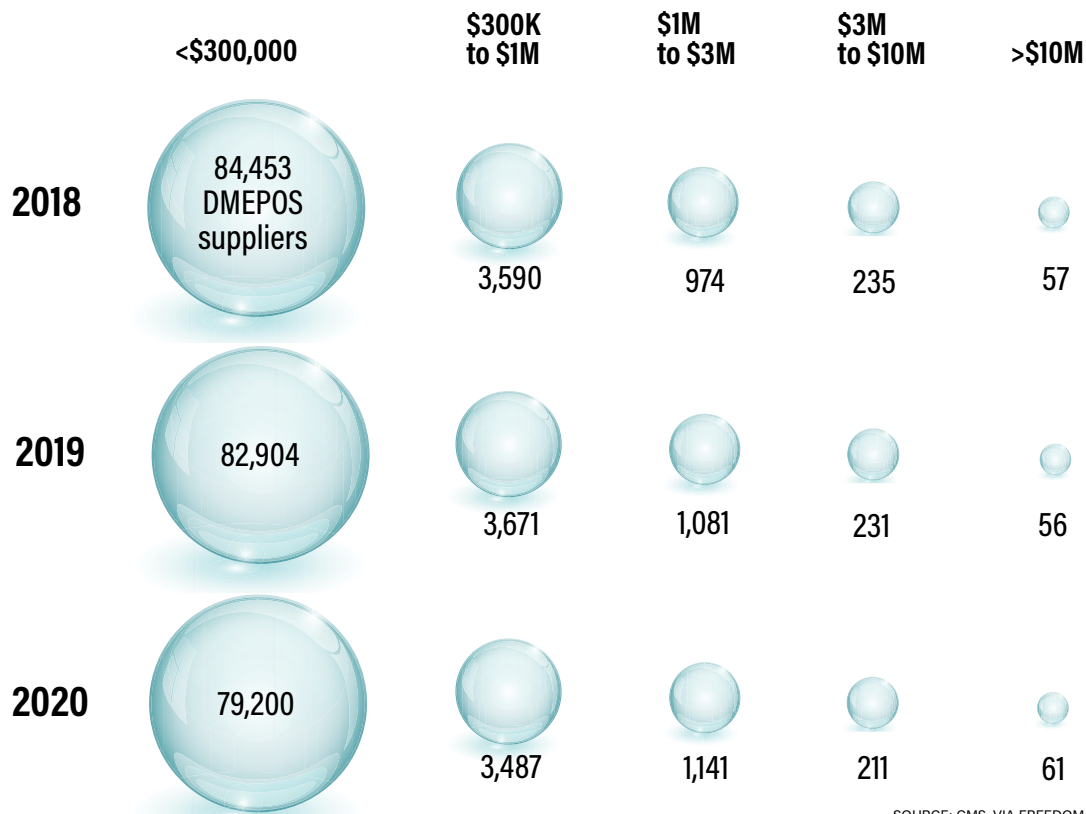
Allowed Charges

What is a BETOS bucket?

BETOS STANDS FOR BERENSON-EGGERS TYPE OF SERVICE, and it's the name of a coding system developed to analyze the growth in Medicare expenditures. The coding system covers all HCPCS codes; assigns a HCPCS code to only one BETOS bucket; consists of readily understood clinical categories that permit objective assignment; is stable over time; and is relatively immune to minor changes in technology or practice patterns.

SOURCE: CMS

Most DMEPOS suppliers bill Medicare less than \$300,000 per year



SOURCE: CMS, VIA FREEDOM OF INFORMATION ACT

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Medicare: Utilization for 2020, top HCPCS

Respiratory

Product	Procedure Code	Allowed Charges	Allowed Services	2020 Change
E1390	Oxygen concentrator	\$658,773,414.59	6,644,253	4.31%
E0466	Home vent non-invasive inter	\$595,869,612.55	566,755	10.04%
A7030	Cpap full face mask	\$213,902,951.87	1,981,810	19.03%
E0601	Cont airway pressure device	\$194,042,844.22	4,522,894	4.36%
A7031	Replacement facemask interfa	\$187,898,877.45	4,626,624	25.42%
A7034	Nasal application device	\$156,038,822.85	2,362,625	15.88%
A7032	Replacement nasal cushion	\$146,778,068.07	6,521,015	22.69%
A4604	Tubing with heating element	\$106,296,884.81	2,384,219	24.35%
A7033	Replacement nasal pillows	\$83,547,432.94	4,749,714	15.60%
E0470	Rad w/o backup non-inv intf	\$72,689,602.46	664,875	-0.73%
E0562	Humidifier heated used w/pap	\$71,350,747.06	1,344,820	-6.55%
E1392	Portable oxygen concentrator	\$60,847,803.70	1,566,020	14.65%
E0465	Home vent invasive interface	\$58,864,448.59	56044	1.52%
A7035	Pos airway press headgear	\$58,205,490.45	2,643,616	12.83%
A7038	Pos airway pressure filter	\$57,766,789.13	22,219,564	19.54%
E0471	Rad w/backup non inv intrfc	\$57,495,407.13	215,722	6.53%
E0431	Portable gaseous O2	\$56,346,029.96	2,824,362	-0.78%
A7037	Pos airway pressure tubing	\$31,055,417.13	1,791,033	7.74%

SOURCE: CMS, VIA FREEDOM OF INFORMATION ACT

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Medicare: Utilization for 2020, top HCPCS, *continued*

Respiratory, *con't.*

Product	Procedure Code	Allowed Charges	Allowed Services	2020 Change
E0463	Press supp vent invasive int	\$24,676.88	16	-23.61%
A7046	Repl water chamber, pap dev	\$23,444,382.57	1,610,644	26.53%
K0738	Portable gas oxygen system	\$21,664,515.44	557,292	-8.70%
E0570	Nebulizer with compression	\$15,364,043.63	2,256,353	0.07%
E0443	Portable O2 contents, gas	\$13,541,091.34	253,049	-21.33%
A7036	Pos airway press chinstrap	\$2,667,425.54	228,649	7.94%
E0467	Home vent multi-function	\$2,214,208.19	1,756	883.01%
A7003	Nebulizer administration set	\$1,890,459.57	1,000,329	-2.99%
E0439	Stationary liquid O2	\$1,657,931.19	17,290	-21.09%
E0442	Stationary O2 contents, liquid	\$1,538,095.63	27,491	-29.40%
E0444	Portable O2 contents, liquid	\$1,325,961.81	25,487	-27.86%
E0434	Portable liquid O2	\$1,046,860.24	26,493	-22.29%
A7027	Combination oral/nasal mask	\$533,965.43	3,914	-12.10%
A7028	Repl oral cushion combo mask	\$436,619.59	11,581	-15.01%
A7029	Repl nasal pillow comb mask	\$243,037.67	14,435	-14.02%
A7015	Aerosol mask used w/nebulize	\$202,678.86	139,216	-2.36%
A7004	Disposable nebulizer sml vol	\$164,136.74	113,439	-14.24%
E0464	Press supp vent noninv int	\$149,604.15	96	72.10%

SOURCE: CMS, VIA FREEDOM OF INFORMATION ACT

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Medicare: Utilization for 2020, top HCPCS

Durable Medical Equipment

Product	Procedure Code	Allowed Charges	Allowed Services	2020 Change
E0260	Hosp bed semi-electr w/ matt	\$53,229,729.87	860,952	5.72%
E0143	Walker folding wheeled w/o s	\$30,762,632.77	548,796	-8.75%
E0630	Patient lift hydraulic	\$13,891,948.72	252,058	10.13%
E0163	Commode chair with fixed arm	\$11,408,934.78	189,195	-0.79%
E0277	Powered pres-redu air mattr	\$8,280,044.31	41,853	-24.72%
E0194	Air fluidized bed	\$7,779,536.52	2,744	20.92%
E0261	Hosp bed semi-electr w/o mat	\$7,736,302.82	131,632	5.71%
E0185	Gel pressure mattress pad	\$6,230,148.90	40,643	10.70%
E0303	Hosp bed hvy dty xtra wide	\$3,693,526.77	23,954	-1.42%
E0250	Hosp bed fixed ht w/ mattr	\$3,009,585.10	52,859	-18.26%
E1035	Patient transfer system <300	\$2,949,802.62	5,977	14.15%
E0156	Walker seat attachment	\$2,910,966.06	168,523	-17.40%
E0295	Hosp bed semi-elect w/o matt	\$2,398,494.54	40,281	54.24%
E0184	Dry pressure mattress	\$2,262,136.96	16,682	14.52%
E1038	Transport chair pt wt<=300lb	\$1,769,172.00	147,431	-5.39%
E2615	Pos back post/lat width <22in	\$1,521,628.54	3,629	-4.19%
E0255	Hospital bed var ht w/ mattr	\$1,504,095.09	24,917	-15.76%
E0627	Seat lift mech, electric any	\$1,349,921.92	4,634	-9.20%
E0181	Press pad alternating w/ pum	\$1,223,633.75	80,751	7.37%

SOURCE: CMS, VIA FREEDOM OF INFORMATION ACT

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Medicare: Utilization for 2020, top HCPCS, *continued*

Durable Medical Equipment, *con't.*

Product	Procedure Code	Allowed Charges	Allowed Services	2020 Change
E0149	.....Heavy duty wheeled walker.....	\$1,197,364.77	106,795	-6.91%
E0635	.....Patient lift electric.....	\$1,057,008.20	10,643	31.12%
E0373	.....Nonpowered pressure mattress.....	\$1,023,444.54	3,624	-30.58%
E0135	.....Walker folding adjust/fixed.....	\$1,002,439.18	19,857	-7.57%
E0165	.....Commode chair with detacharm.....	\$938,827.03	86,296	12.07%
E0168	.....Heavyduty/wide commode chair.....	\$829,996.93	13,187	0.28%
E0147	.....Walker variable wheel resist.....	\$726,072.78	1,834	-6.68%
E0371	.....Nonpower mattress overlay.....	\$684,976.27	3,296	-31.04%
E0912	.....Hd trapeze bar free standing.....	\$623,409.89	8,413	-3.15%
E0910	.....Trapeze bar attached to bed.....	\$605,756.44	56,671	4.06%
E1036	.....Patient transfer system >300.....	\$510,186.18	717	42.26%
A4595	.....Tens suppl 2 lead per month.....	\$501,859.63	31,650	-8.78%
E0304	.....Hosp bed xtra hvy dty x wide.....	\$468,442.73	1,071	-6.32%
E0705	.....Transfer device.....	\$416,279.06	9,097	24.53%
E0940	.....Trapeze bar free standing.....	\$317,755.90	16,133	-0.53%
E0730	.....Tens four lead.....	\$316,446.37	6,773	-30.31%
E0294	.....Hosp bed semi-elect w/ matr.....	\$272,377.27	4,460	-28.52%
E0372	.....Powered air mattress overlay.....	\$83,764.10	367	-56.25%
E0720Tens two lead.....	\$25,749.55	750	-30.91%

SOURCE: CMS, VIA FREEDOM OF INFORMATION ACT



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Medicare: Utilization for 2020, top HCPCS

Mobility

Product	Procedure Code	Allowed Charges	Allowed Services	2020 Change
E1007	Pwr seat combo w/shear	\$128,263,520.89	15,532	6.09%
K0861	Pwc gp3 std mult pow opt s/b	\$68,999,247.83	12,633	-4.18%
E2311	Electro connect btw 2 sys	\$40,703,885.96	18,354	-0.04%
K0001	Standard wheelchair	\$33,659,048.00	1,419,967	0.47%
K0823	Pwc gp 2 std cap chair	\$33,475,727.69	180,043	-3.16%
K0005	Ultralightweight wheelchair	\$32,228,671.01	15,906	9.96%
E1002	Pwr seat tilt	\$20,984,280.07	6,006	-8.07%
E1161	Manual adult wc w tiltinspac	\$17,968,927.62	80,421	-0.97%
K0003	Lightweight wheelchair	\$17,615,328.23	497,146	5.94%
E1028	W/c manual swingaway	\$15,895,942.73	247,639	-1.31%
E2611	Gen use back cush wdth <22in	\$13,923,455.44	82,692	-5.73%
K0856	Pwc gp3 std sing pow opt s/b	\$13,797,766.04	2,596	-23.06%
K0108	W/c component-accessory nos	\$9,646,063.28	90,439	-10.83%
E0973	W/ch access det adj armrest	\$9,498,439.98	182,895	15.12%
E2370	Pwr wc dr wh motor/gear comb	\$8,285,015.67	15,795	-10.87%
K0825	Pwc gp 2 hd cap chair	\$8,039,579.17	32,906	-8.31%
E2377	Expandable controller, initl	\$7,455,525.48	16,844	-0.74%
K0195	Elevating whlchair leg rests	\$7,369,964.22	763,901	0.07%
E2620	Wc planar back cush wd <22in	\$7,087,273.99	13,682	-0.52%
E0971	Wheelchair anti-tipping devi	\$6,455,612.15	313,936	5.39%
E2361	22nf sealed leadacid battery	\$6,050,727.55	47,420	-7.85%
E2201	Man w/ch acc seat w>=20"<24"	\$5,586,134.58	48,684	5.94%
E2601	Gen w/c cushion wdth < 22 in	\$5,453,395.05	138,556	-4.24%
K0800	Pov group 1 std up to 300lbs	\$5,430,580.22	8,948	-11.35%
K0006	Heavy duty wheelchair	\$5,203,808.77	84,108	1.64%
K0002	Stnd hemi (low seat) whlchr	\$4,844,043.32	122,825	-2.86%
K0007	Extra heavy duty wheelchair	\$4,792,117.78	52,672	-1.67%
K0862	Pwc gp3 hd mult pow opt s/b	\$4,773,462.33	924	-15.98%
E2365	U1 sealed leadacid battery	\$4,298,905.76	53,914	-18.87%
E2228	Mwc acc, wheelchair brake	\$4,046,128.03	54,588	42.53%
K0004	High strength ltwt whlchr	\$3,486,710.93	73,159	-1.45%
K0835	Pwc gp2 std sing pow opt s/b	\$3,314,063.43	1,625	13.79%
K0821	Pwc gp 2 std port cap chair	\$3,296,092.04	18,923	-7.67%
E2363	Gr24 sealed leadacid battery	\$3,159,998.11	18,612	-4.88%
E2607	Skin pro/pos wc cus wd <22in	\$2,931,257.53	10,945	4.62%
E2310	Electro connect btw control	\$2,824,366.66	2,950	-15.20%
E2375	Non-expandable controller	\$2,773,312.37	4,640	-18.76%
K0848	Pwc gp 3 std seat/back	\$2,763,317.79	565	-20.43%
K0822	Pwc gp 2 std seat/back	\$2,264,158.01	11,811	-3.53%
E1226	Manual fully reclining back	\$2,146,667.57	22,785	-9.13%
E2366	Battery charger, single mode	\$2,141,358.68	11,498	-8.80%
E0956	W/c lateral trunk/hip suppor	\$2,091,592.61	22,397	-8.25%
E1008	Pwr seat combo pwr shear	\$1,433,473.89	186	-84.05%
E1010	Add pwr leg elevation	\$1,109,293.78	1,085	-25.39%
K0816	Pwc gp 1 std cap chair	\$906,463.23	5,476	-48.12%

SOURCE: CMS, VIA FREEDOM OF INFORMATION ACT

Medicare: Utilization for 2020, top HCPCS

Diabetes, Infusion & Supplies

Product	Prodecure Code	Allowed Charges	Allowed Services	2020 Change
A4253	Blood glucose/reagent strips	\$136,682,029.23	16,296,582	-17.97%
E2402	Neg press wound therapy pump	\$77,795,414.77	93,447	0.30%
E0784	Ext amb infusn pump insulin	\$56,996,057.24	155,215	7.00%
B4035	Enteral feed supp pump per d	\$47,964,290.79	7,628,097	-4.74%
B4152	Ef calorie dense>/=1.5kcal	\$46,794,665.72	132,607,432	1.27%
A4222	Infusion supplies with pump	\$31,926,251.54	792,088	12.029%
B4154	Ef spec metabolic noninherit	\$29,907,369.48	40,178,800	-5.14%
A6550	Neg pres wound ther drsg set	\$27,287,315.60	1,049,343	-5.00%
B4150	Ef complet w/intact nutrient	\$24,753,638.27	58,036,861	-5.50%
B4034	Enter feed supkit syr by day	\$17,897,506.46	4,929,866	1.95%
B4153	Ef hydrolyzed/amino acids	\$17,796,279.57	13,264,562	12.32%
A4221	Supp non-insulin inf cath/wk	\$8,318,172.90	381,392	13.34%
B9002	Enter nutr inf pump any type	\$7,068,819.22	98,074	-9.97%
E0781	External ambulatory infus pu	\$5,848,326.19	26,650	-9.74%
B4036	Enteral feed sup kit grav by	\$5,700,040.98	1,163,467	4.39%
A4259	Lancets per box	\$5,306,789.05	3,672,060	-17.62%
B4149	Ef blenderized foods	\$3,914,496.78	3,483,889	28.67%
K0552	Sup/ext non-ins inf pump syr	\$1,125,791.55	398,899	15.30%
A4258	Lancet device each	\$693,451.68	312,542	-20.11%

SOURCE: CMS, VIA FREEDOM OF INFORMATION ACT

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Medicare: Number of beneficiaries, suppliers, 2020

✓ E1390 O2 Concentrator

Jurisdiction	Beneficiaries	Suppliers
A.....	147,102	1,313
B.....	204,520	1,850
C.....	418,338	3,344
D.....	245,512	2,096
Nation*	1,013,025	4,979

✓ E0601 CPAP

Jurisdiction	Beneficiaries	Suppliers
A.....	126,748	1,127
B.....	147,461	1,714
C.....	307,945	3,497
D.....	193,862	2,028
Nation*	774,158	5,096

✓ E0260 Hospital Beds

Jurisdiction	Beneficiaries	Suppliers
A.....	52,209	996
B.....	38,582	1,231
C.....	81,137	2,591
D.....	25,695	1,229
Nation*	197,227	4,812

✓ A4253 Blood Glucose Strips

Jurisdiction	Beneficiaries	Suppliers
A.....	483,413	13,736
B.....	471,768	11,525
C.....	702,936	21,261
D.....	491,933	11,962
Nation*	2,147,150	44,921

✓ K0823 Power Chair

Jurisdiction	Beneficiaries	Suppliers
A.....	4,140	197
B.....	5,315	289
C.....	15,429	777
D.....	6,605	403
Nation*	31,428	1,473

✓ K0001 Standard Chair

Jurisdiction	Beneficiaries	Suppliers
A.....	59,350	1,220
B.....	46,810	1,554
C.....	133,306	2,910
D.....	53,008	1,663
Nation*	291,586	5,484

*Note: "nation" numbers of beneficiaries and suppliers are across all dme jurisdictions (beneficiaries and suppliers in multiple jurisdictions are counted only once)

SOURCE: CMS, VIA FREEDOM OF INFORMATION ACT



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Medicare: Top providers in 2020

Rank	Company	Allowed Charges	Rank	Company	Allowed Charges
1	LINCARE INC	\$726,519,946.28	51	EDWARDS HEALTH CARE SERVICES, INC	\$20,487,207.89
2	ACCREDO HEALTH GROUP INC	\$551,561,120.76	52	ADVANCED RESPIRATORY, INC	\$19,512,654.75
3	LINCARE PHARMACY SERVICES INC	\$340,973,903.70	53	AMERICAN HOMEPATIENT, INC	\$19,150,401.31
4	APRIA HEALTHCARE LLC	\$251,357,175.57	54	COMMUNITY SURGICAL SUPPLY OF TOMS RIVER, INC	\$19,125,232.84
5	WALGREEN CO	\$239,936,770.97	55	EBI LLC	\$18,137,333.27
6	ZOLL SERVICES LLC	\$187,360,673.45	56	BIOVENTUS LLC	\$17,971,696.88
7	BYRAM HEALTHCARE CENTERS, INC	\$133,468,209.08	57	AEROCARE HOLDINGS, INC	\$17,958,573.71
8	180 MEDICAL INC	\$131,492,049.35	58	NUFACTOR INC	\$17,799,465.09
9	DEGC ENTERPRISES (U.S.), INC	\$120,388,898.72	59	NATIONWIDE MEDICAL, INC	\$17,767,585.60
10	CORAM ALTERNATE SITE SERVICES INC	\$115,660,682.63	60	BINSON'S HOSPITAL SUPPLIES, INC	\$17,754,599.86
11	RGH ENTERPRISES INC	\$112,496,280.59	61	TRICOUNTY MEDICAL EQUIPMENT AND SUPPLY LLC	\$17,103,345.11
12	UNITED SEATING AND MOBILITY LLC	\$109,875,272.57	62	CRESCENT HEALTHCARE INC	\$16,479,314.32
13	GORDIAN MEDICAL INC	\$97,801,567.26	63	ROBERTS HOME MEDICAL LLC	\$16,436,730.37
14	KCI USA INC	\$92,866,583.19	64	AMERICA'S BEST CARE PLUS INC	\$16,389,923.39
15	HANGER PROSTHETICS & ORTHOTICS INC	\$89,731,417.03	65	MEDICAL HOTSPOTS, INC	\$16,169,707.70
16	OPTION CARE ENTERPRISES INC	\$86,188,987.94	66	MINIMED DISTRIBUTION CORP	\$16,071,258.27
17	CAREMARK LLC	\$81,089,489.97	67	REGIONAL HOME CARE INC	\$15,711,815.50
18	NATIONAL SEATING & MOBILITY INC	\$79,971,276.22	68	BEACON RESPIRATORY SERVICES, INC	\$15,689,370.53
19	LIBERATOR MEDICAL SUPPLY INC	\$76,089,097.89	69	ELECTROMED, INC	\$15,549,413.20
20	UNITED STATES MEDICAL SUPPLY, LLC	\$72,695,053.39	70	HOVEROUND CORPORATION	\$15,425,999.26
21	WAL-MART STORES EAST LP	\$65,136,458.99	71	GOULDS DISCOUNT MEDICAL LLC	\$15,380,026.93
22	SLEEP MANAGEMENT LLC	\$63,290,819.41	72	FAMILY MEDICAL SUPPLY LLC	\$15,377,123.75
23	ORTHOFIX US LLC	\$59,953,264.81	73	LABRIUT DIAGNOSTIC, LLC	\$15,312,359.77
24	HANGER PROSTHETICS & ORTHOTICS EAST INC	\$56,254,210.58	74	BRADEN PARTNERS LP	\$15,266,644.28
25	NORTH COAST MEDICAL SUPPLY LLC	\$51,004,646.29	75	PALMETTO OXYGEN, LLC	\$15,181,034.43
26	VERUS HEALTHCARE LLC	\$50,825,548.11	76	OCEANBREEZE INFUSION CARE INC	\$15,020,034.38
27	DJO LLC	\$45,047,859.51	77	CVS PHARMACY INC	\$14,685,408.44
28	NORCO, INC	\$41,484,716.54	78	MEDICAL SERVICE COMPANIES	\$14,456,550.81
29	COMFORT MEDICAL, LLC	\$40,316,579.67	79	ABBVIE ENDOCRINOLOGY INC	\$14,390,942.21
30	DEXCOM INC	\$38,971,526.46	80	AMBER ENTERPRISES INC	\$14,245,690.49
31	HANGER PROSTHETICS & ORTHOTICS WEST INC	\$36,948,092.57	81	DIABETES MANAGEMENT AND SUPPLIES	\$14,235,245.98
32	GABE CARE DIRECT RX INC	\$36,506,435.98	82	SOLEO HEALTH INC	\$14,075,912.68
33	NOVOCURE INC	\$34,993,951.40	83	JOHNS HOPKINS PHARMAQUIP INC	\$13,895,090.13
34	SUPER CARE INC	\$34,506,770.34	84	MAYO FOUND. FOR MED. EDUCATION & RESEARCH	\$13,735,624.01
35	WALMART INC	\$34,252,561.81	85	REGENTS OF THE UNIVERSITY OF MICHIGAN	\$13,660,809.71
36	ADAPTHEALTH PATIENT CARE SOLUTIONS LLC	\$31,905,726.05	86	WILMINGTON MEDICAL SUPPLY, INC	\$13,638,593.83
37	SOLARA MEDICAL SUPPLIES, LLC	\$31,860,081.56	87	PROCARE PHARMACY LLC	\$13,380,486.61
38	BIORX LLC	\$29,351,187.09	88	KROGER LIMITED PARTNERSHIP I	\$13,179,496.26
39	RESPIRATORY TECHNOLOGIES, INC	\$28,904,968.54	89	ROTECH OXYGEN AND MEDICAL EQUIPMENT INC	\$13,126,438.76
40	PRISM MEDICAL PRODUCTS, L.L.C	\$27,938,389.62	90	PERFORMANCE MODALITIES INC	\$12,875,978.66
41	PROCARE PHARMACY DIRECT LLC	\$27,081,884.71	91	ABC HOME MEDICAL SUPPLY INC	\$12,679,846.85
42	WOUND CARE CONCEPTS INC	\$25,380,300.80	92	CHESAPEAKE REHAB EQUIPMENT INC	\$12,499,436.56
43	1ST AMERICA INFUSION SERVICES LLC	\$25,031,259.89	93	TOBII DYNAVOX LLC	\$12,283,114.13
44	TACTILE SYSTEMS TECHNOLOGY INC	\$23,947,764.68	94	AIRCARE HOME RESPIRATORY LLC	\$12,269,479.37
45	INOGEN INC	\$23,776,465.89	95	HEALTHLINE MEDICAL EQUIPMENT LLC	\$12,165,366.73
46	HEALTH CARE SOLUTIONS AT HOME INC	\$23,209,284.76	96	PRN MEDICAL SERVICES, LLC	\$12,124,735.35
47	OCEAN HOME HEALTH SUPPLY, LLC	\$22,579,696.13	97	CARELINC MEDICAL EQUIPMENT & SUPPLY CO LLC	\$11,883,946.34
48	MEDSTAR SURGICAL & BREATHING EQUIPMENT, INC	\$22,473,207.10	98	RESPONSIVE HOME HEALTH CARE INC	\$11,831,185.36
49	REHAB MEDICAL, LLC	\$21,633,306.45	99	PACIFIC MEDICAL INC	\$11,635,994.64
50	PHARMACY INC	\$21,028,967.72	100	IHC HEALTH SERVICES INC	\$11,572,996.22

SOURCE: CMS, VIA FREEDOM OF INFORMATION ACT



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